



## **Train-the-Trainer (TTT)/Pitch-Perfect Presentations (PPP)**

***2-day Workshop coming to Blacksburg, Virginia: November 16-17<sup>th</sup>, 2019!***

**Scope:** This *learning by doing* workshop provides participants with successful presentation techniques which can be applied to any scenario or topic you may need to share with a small group or audience. Its purpose is to enhance your communication skills, leadership development and professionalism. Attending TTT/PPP will increase your confidence and effectiveness as a salesperson, consultant, team leader, project manager, trainer or public speaker.

TTT/PPP is a hands-on, do-it-yourself, intense 2-day immersive experience. *Attendance is strictly limited to 10 slots to ensure individualized coaching.* TTT is the first of two required workshops for candidates wishing to teach APICS courses or programs.

**Who Should Attend?** Those wanting to become more comfortable and effective in the following situations?

- Reporting status at project, production, or S&OP meetings
- Training small groups in a classroom or workshop
- Communicating project deliverables to a team
- Demonstrating services or products to clients
- Pitching an idea to coworkers or managers
- Delivering bad news to executives
- Sharing your leadership vision

*“TTT/PPP is one of the very best investments I’ve ever made in myself. These two days will change your life! Every day I find myself using these tools to engage the learning styles of my family, neighbors, congregation, employees, colleagues, & students.” - 2010 Participant*

**Curriculum:** PPP involves 2 full days of instruction, providing best practices such as proper media selection, room preparation, body language, engaging adult learning styles, asking open-ended questions, and dealing with distractions. This workshop includes videotaping participants as they demonstrate their ability to deliver a 5-minute and a 10-minute presentation. These pivotal assignments enable constructive peer critiques, giving presenters an opportunity to learn how the audience perceives their message. Our workshop is unique in our ability to provide a FUN, SAFE atmosphere where people can develop a personal presentation style guaranteed to optimize their effectiveness and the quality of their message.

**Cost:** 16-hour workshop being offered **8:00 AM - 5:00 PM, Saturday & Sunday, November 16 & 17, 2019 @ [Hyatt Place](#):** 650 University City Blvd, Blacksburg, Virginia. Cost is **\$175 student/\$525 for APICS/ASQ/PMI members /\$825 nonmember.** Email [APICSRoanoke@gmail.com](mailto:APICSRoanoke@gmail.com) for a PCI compliant digital payment link payable with paypal or credit card. You must include your APICS/ASQ/PMI member ID and/or student ID # for verification purposes.

Your facilitators for this workshop will be APICS TTT Master Instructor [Joni Holeman](#), CFPIM, CIRM, CSCP, CLTD and [Christopher Urbane](#), LSSGB, CPIM, CSCP. For questions, please contact us at [APICSRoanoke@gmail.com](mailto:APICSRoanoke@gmail.com). **Registration closes November 1st! Don't miss this career-changing leadership development opportunity!**



### **Joni Holeman, CFPIM, CIRM, CSCP, CLTD**

Joni Holeman is President of Affirmation Training Inc., teaching operations and supply chain best practices along with human potential principles. Joni has over 25 years of planning, materials management, and manufacturing experience in businesses ranging from custom lighting (ETO), value engineering, electronics (MTO & ATO), and remanufacturing (MTS). Each point along her career path prepared her for the concepts she now instructs. Her passions include Pugs, training with a humorous twist, volunteering on church projects and promoting Strategic Planning as a life skill for grownups. Joni teaches the entire Principles program, Parts 1 and 2 of CPIM, CSCP and CLTD. Within APICS' Workshops family she specializes in CFSCM, Inventory Control, Intro to ERP and Lean Enterprise. She is an IDP Master for the Instructor Development modules of Train-the-Trainer and Learning Dynamics for Instructors and co-teaches the Applied Instructor Skills module with Maryanne Ross.

An obsessive-compulsive volunteer since 1991, Joni is a past President of the DC Metro APICS chapter. She then served for 19 years as their VP of Education. An avid believer in volunteer development, she coaches nonprofits on how to successfully sell their invisible services. Joni writes online and instructor-led curriculum, develops interactive workshops and is a frequent conference speaker.

She has trained thousands of participants working for companies such as ExxonMobil, Northrup Grumman, Johnson & Johnson, Micron, DuPont, GE and U.S. Department of Veterans Affairs.

### **Christopher Urbane, LSSGB, CPIM, CSCP**

Christopher Urbane serves many leadership roles in just as many different organizations. He is currently the president of the APICS Roanoke chapter and serves as the New River Valley regions associate CPIM and CSCP instructor offering onsite training in your place of business. Chris is the Treasurer for the American Society for Quality Radford/Roanoke Section 1107 and serves as the chair for his local Homeowners Association. He is passionate about helping businesses develop sustainable strategies to help take their game to the next level, and works full time at Volvo Group Truck Operations in Dublin, Virginia as a Manufacturing Project Manager.

Mr. Urbane has a diverse background, having worked in many different operational roles in many different industries. These include, but are not limited to commercial printing, heavy equipment manufacturing, circuit board assembly, high power inverters/converters & rectifiers, custom steel fabrication, organic textiles, commercial agriculture, and automotive. A tenacious team builder, Chris drives others to compete against the status quo to deliver crushing results.

Having graduated from Vermont Technical College with a Bachelors in Business Technology & Management, he went on to attain a LEAN Six Sigma certification from ASQ in collaboration with Dartmouth College Thayer School of Engineering. Chris continued his education at Clarkson University with a Masters in Engineering Management. He holds two prestigious APICS credentials and is Certified in Production & Inventory Management and a Certified Supply Chain Professional. Mr. Urbane has been a certified instructor in the APICS Instructor Development Program since 2013.